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## Summary of Non-Consolidated Financial Results <br> for the Year Ended March 31, 2023

(Based on Japanese GAAP)
May 12, 2023
Company name: ALPHA SYSTEMS INC.
Stock exchange listing: Tokyo
Stock code: 4719 URL https://www.alpha.co.jp/

Representative: Inquiries: President

Senior Executive Managing Director
Scheduled date of ordinary general meeting of shareholders:
Scheduled date to file Securities Report:
Scheduled date to commence dividend payments:
Preparation of supplementary material on financial results:
Holding of financial results meeting:
Kiyoshi Saito

Satoshi Takada
June 29, 2023
June 30, 2023
June 9, 2023
Yes
Yes (for analysts and institutional investors)
(Amounts less than one million yen are rounded down)

1. Non-consolidated financial results for the year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)
(1) Non-consolidated operating results

Percentages indicate year-on-year changes

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| Year ended March 31, 2023 | 35,548 | 4.9 | 4,213 | 4.5 | 4,279 | 4.7 | 2,918 | 4.7 |
| Year ended March 31, 2022 | 33,874 | 8.2 | 4,033 | 19.7 | 4,086 | 19.2 | 2,788 | 22.2 |


|  | Earnings per share | Diluted earnings per <br> share | Profit/equity | Ordinary profit/total <br> assets | Operating profit/net <br> sales |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Yen | Yen | $\%$ | $\%$ | $\%$ |
| Year ended March 31, 2023 | 207.91 | - | 7.5 | 9.0 | 11.9 |
| Year ended March 31, 2022 | 198.64 |  | - | 7.5 | 9.0 |

(2) Non-consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ |  |
| As of March 31, 2023 | 48,166 | 39,775 | 82.6 | Yen |
| As of March 31, 2022 | 46,824 | 38,122 | 81.4 | $2,833.16$ |
| $2,715.43$ |  |  |  |  |

(3) Non-consolidated cash flows

|  | Cash flows from <br> operating activities | Cash flows from <br> investing activities | Cash flows from <br> financing activities | Cash and cash equivalents <br> at end of period |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| Year ended March 31, 2023 | 2,946 | $(1,341)$ | $(1,263)$ | $(703)$ |
| Year ended March 31, 2022 | 2,929 | $(57)$ | 22,200 |  |

2. Cash dividends

|  | Annual dividends per share |  |  |  |  | $\begin{gathered} \text { Total cash } \\ \text { dividends (Total) } \end{gathered}$ | Dividend payout ratio (Nonconsolidated) | Ratio of dividends to net assets (Nonconsolidated) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total |  |  |  |
|  | Yen | Yen | Yen | Yen | Yen | Millions of yen | \% | \% |
| Year ended March 31, 2022 | - | 25.00 | - | 55.00 | 80.00 | 1,123 | 40.3 | 3.0 |
| Year ended March 31, 2023 | - | 35.00 | - | 35.00 | 70.00 | 982 | 33.7 | 2.5 |
| Year ending March 31, 2024 (Forecast) | - | 35.00 | - | 35.00 | 70.00 |  | 33.4 |  |

3. Forecast of non-consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit |  | Earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| Six months ending September 30, 2023 | 17,500 | 0.6 | 2,000 | (2.9) | 2,030 | (2.9) | 1,370 | (4.4) | 97.58 |
| Full year | 36,000 | 1.3 | 4,300 | 2.0 | 4,360 | 1.9 | 2,940 | 0.7 | 209.41 |

## 4. Notes

(1) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No
Changes in accounting policies due to other reasons: No
Changes in accounting estimates: No
Restatement of prior period financial statements: No
(2) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| As of March 31, 2023 | $14,052,400$ shares | As of March 31, 2022 | $14,052,400$ shares |
| :--- | :--- | :--- | :--- |

Number of treasury shares at the end of the period

| As of March 31, 2023 | 13,235 shares | As of March 31, 2022 | 13,007 shares |
| :--- | :--- | :--- | :--- |

Average number of shares during the period

| Year ended March 31, 2023 | $14,039,256$ shares | Year ended March 31, 2022 | $14,039,521$ shares |
| :--- | :--- | :--- | :--- |

Non-consolidated financial statements

## Non-consolidated balance sheets

|  | (Thousands of yen) |  |
| :---: | :---: | :---: |
|  | As of March 31, 2022 | As of March 31, 2023 |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 22,700,793 | 23,042,284 |
| Accounts receivable - trade | 7,684,171 | 7,655,624 |
| Contract assets | 871,830 | 874,014 |
| Securities | 1,499,953 | 999,953 |
| Work in process | 8,583 | 3,812 |
| Raw materials and supplies | - | 14,949 |
| Prepaid expenses | 43,208 | 46,083 |
| Other | 195,596 | 196,226 |
| Total current assets | 33,004,137 | 32,832,948 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings, net | 4,244,378 | 4,063,210 |
| Structures, net | 45,802 | 41,685 |
| Tools, furniture and fixtures, net | 58,821 | 60,386 |
| Land | 5,173,538 | 5,173,538 |
| Other | 19,005 | 2,950 |
| Total property, plant and equipment | 9,541,546 | 9,341,770 |
| Intangible assets |  |  |
| Software | 20,227 | 17,752 |
| Other | 4,201 | 4,145 |
| Total intangible assets | 24,429 | 21,897 |
| Investments and other assets |  |  |
| Investment securities | 792,694 | 1,589,754 |
| Long-term prepaid expenses | 1,962 | 1,564 |
| Deferred tax assets | 1,241,936 | 1,159,267 |
| Long-term time deposits | 2,000,000 | 3,000,000 |
| Other | 218,981 | 220,605 |
| Allowance for doubtful accounts | $(1,000)$ | $(1,000)$ |
| Total investments and other assets | 4,254,575 | 5,970,191 |
| Total non-current assets | 13,820,551 | 15,333,860 |
| Total assets | 46,824,688 | 48,166,808 |


|  | As of March 31, 2022 | As of March 31, 2023 |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Accounts payable - trade | 1,380,293 | 1,293,083 |
| Accounts payable - other | 256,547 | 240,085 |
| Accounts payable - facilities | 18,307 | 10,430 |
| Accrued expenses | 1,793,796 | 1,817,120 |
| Income taxes payable | 860,989 | 797,188 |
| Contract liabilities | 492,655 | 467,206 |
| Advances received | 3,405 | 3,405 |
| Deposits received | 560,603 | 562,883 |
| Provision for bonuses | 1,219,722 | 1,261,292 |
| Other | 592,355 | 513,416 |
| Total current liabilities | 7,178,677 | 6,966,113 |
| Non-current liabilities |  |  |
| Provision for retirement benefits | 1,283,906 | 1,186,313 |
| Other | 239,147 | 239,147 |
| Total non-current liabilities | 1,523,054 | 1,425,460 |
| Total liabilities | 8,701,731 | 8,391,574 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Share capital | 8,500,550 | 8,500,550 |
| Capital surplus |  |  |
| Legal capital surplus | 8,647,050 | 8,647,050 |
| Total capital surplus | 8,647,050 | 8,647,050 |
| Retained earnings |  |  |
| Legal retained earnings | 179,000 | 179,000 |
| Other retained earnings |  |  |
| General reserve | 5,525,000 | 5,525,000 |
| Retained earnings brought forward | 15,256,509 | 16,911,809 |
| Total retained earnings | 20,960,509 | 22,615,809 |
| Treasury shares | $(38,352)$ | $(39,334)$ |
| Total shareholders' equity | 38,069,757 | 39,724,074 |
| Valuation and translation adjustments |  |  |
| Valuation difference on available-for-sale securities | 53,199 | 51,159 |
| Total valuation and translation adjustments | 53,199 | 51,159 |
| Total net assets | 38,122,956 | 39,775,233 |
| Total liabilities and net assets | 46,824,688 | 48,166,808 |

## Non-consolidated statements of income

|  | Fiscal year ended March 31, 2022 | Fiscal year ended March 31, 2023 |
| :---: | :---: | :---: |
| Net sales | 33,874,714 | 35,548,872 |
| Cost of sales | 25,696,790 | 27,076,887 |
| Gross profit | 8,177,924 | 8,471,984 |
| Selling, general and administrative expenses |  |  |
| Remuneration for directors (and other officers) | 548,900 | 545,600 |
| Salaries and allowances | 1,655,173 | 1,677,281 |
| Bonuses | 466,027 | 459,626 |
| Provision for bonuses | 118,071 | 124,631 |
| Commutation allowance | 38,961 | 37,791 |
| Legal welfare expenses | 361,134 | 362,491 |
| Retirement benefit expenses | 42,809 | 28,555 |
| Depreciation | 30,819 | 35,764 |
| Other | 882,586 | 986,462 |
| Total selling, general and administrative expenses | 4,144,484 | 4,258,205 |
| Operating profit | 4,033,440 | 4,213,779 |
| Non-operating income |  |  |
| Interest income | 10,685 | 18,718 |
| Interest on securities | 7,358 | 9,942 |
| Dividend income | 2,370 | 1,150 |
| Rental income | 36,320 | 36,320 |
| Other | 12,154 | 15,970 |
| Total non-operating income | 68,890 | 82,103 |
| Non-operating expenses |  |  |
| Rental costs | 16,082 | 16,455 |
| Other | 134 | 0 |
| Total non-operating expenses | 16,217 | 16,455 |
| Ordinary profit | 4,086,113 | 4,279,427 |
| Extraordinary income |  |  |
| Gain on sale of non-current assets | 1,886 | 1,323 |
| Gain on sale of investment securities | 10 | - |
| Total extraordinary income | 1,896 | 1,323 |
| Extraordinary losses |  |  |
| Loss on retirement of non-current assets | 3,670 | - |
| Total extraordinary losses | 3,670 | - |
| Profit before income taxes | 4,084,339 | 4,280,750 |
| Income taxes - current | 1,264,160 | 1,278,341 |
| Income taxes - deferred | 31,399 | 83,568 |
| Total income taxes | 1,295,560 | 1,361,909 |
| Profit | 2,788,779 | 2,918,840 |

## Non-consolidated statements of changes in equity

Fiscal year ended March 31, 2022
(Thousands of yen)

|  | Shareholders' equity |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Capital surplus |  | Retained earnings |  |  |  | Treasury shares | Total shareholders' equity |
|  |  | Legal capital surplus | Total capital surplus | Legal <br> retained <br> earnings | Other retained earnings |  | Total retained earnings |  |  |
|  |  |  |  |  | General reserve | Retained earnings brought forward |  |  |  |
| Balance at beginning of period | 8,500,550 | 8,647,050 | 8,647,050 | 179,000 | 5,525,000 | 13,332,172 | 19,036,172 | $(37,328)$ | 36,146,444 |
| Cumulative effects of changes in accounting policies |  |  |  |  |  | $(162,462)$ | $(162,462)$ |  | $(162,462)$ |
| Restated balance | 8,500,550 | 8,647,050 | 8,647,050 | 179,000 | 5,525,000 | 13,169,709 | 18,873,709 | $(37,328)$ | 35,983,981 |
| Changes during period |  |  |  |  |  |  |  |  |  |
| Dividends of surplus |  |  |  |  |  | $(701,979)$ | $(701,979)$ |  | $(701,979)$ |
| Profit |  |  |  |  |  | 2,788,779 | 2,788,779 |  | 2,788,779 |
| Purchase of treasury shares |  |  |  |  |  |  |  | $(1,023)$ | $(1,023)$ |
| Net changes in items other than shareholders' equity |  |  |  |  |  |  |  |  |  |
| Total changes during period | - | - | - | - | - | 2,086,800 | 2,086,800 | $(1,023)$ | 2,085,776 |
| Balance at end of period | 8,500,550 | 8,647,050 | 8,647,050 | 179,000 | 5,525,000 | 15,256,509 | 20,960,509 | $(38,352)$ | 38,069,757 |


|  | Valuation and translation adjustments |  | Total net assets |
| :---: | :---: | :---: | :---: |
|  | Valuation difference on available-forsale securities | Total valuation and translation adjustments |  |
| Balance at beginning of period | 44,835 | 44,835 | 36,191,279 |
| Cumulative effects of changes in accounting policies |  |  | $(162,462)$ |
| Restated balance | 44,835 | 44,835 | 36,028,816 |
| Changes during period |  |  |  |
| Dividends of surplus |  |  | $(701,979)$ |
| Profit |  |  | 2,788,779 |
| Purchase of treasury shares |  |  | $(1,023)$ |
| Net changes in items other than shareholders' equity | 8,364 | 8,364 | 8,364 |
| Total changes during period | 8,364 | 8,364 | 2,094,140 |
| Balance at end of period | 53,199 | 53,199 | 38,122,956 |

Fiscal year ended March 31, 2023
(Thousands of yen)

|  | Shareholders' equity |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Capital surplus |  | Retained earnings |  |  |  | Treasury shares | Total shareholders' equity |
|  |  | Legal capital surplus | Total capital surplus | Legal retained earnings | Other retained earnings |  | Total retained earnings |  |  |
|  |  |  |  |  | General reserve | Retained earnings brought forward |  |  |  |
| Balance at beginning of period | 8,500,550 | 8,647,050 | 8,647,050 | 179,000 | 5,525,000 | 15,256,509 | 20,960,509 | $(38,352)$ | 38,069,757 |
| Changes during period |  |  |  |  |  |  |  |  |  |
| Dividends of surplus |  |  |  |  |  | $(1,263,540)$ | $(1,263,540)$ |  | (1,263,540) |
| Profit |  |  |  |  |  | 2,918,840 | 2,918,840 |  | 2,918,840 |
| Purchase of treasury shares |  |  |  |  |  |  |  | (982) | (982) |
| Net changes in items other than shareholders' equity |  |  |  |  |  |  |  |  |  |
| Total changes during period | - | - | - | - | - | 1,655,300 | 1,655,300 | (982) | 1,654,317 |
| Balance at end of period | 8,500,550 | 8,647,050 | 8,647,050 | 179,000 | 5,525,000 | 16,911,809 | 22,615,809 | $(39,334)$ | 39,724,074 |


|  | Valuation and translation adjustments |  | Total net assets |
| :---: | :---: | :---: | :---: |
|  | Valuation <br> difference on <br> available-for- <br> sale <br> securities | Total valuation and translation adjustments |  |
| Balance at beginning of period | 53,199 | 53,199 | 38,122,956 |
| Changes during period |  |  |  |
| Dividends of surplus |  |  | (1,263,540) |
| Profit |  |  | 2,918,840 |
| Purchase of treasury shares |  |  | (982) |
| Net changes in items other than shareholders' equity | $(2,040)$ | $(2,040)$ | $(2,040)$ |
| Total changes during period | $(2,040)$ | $(2,040)$ | 1,652,276 |
| Balance at end of period | 51,159 | 51,159 | 39,775,233 |

Non-consolidated statements of cash flows

|  | Fiscal year ended <br> March 31, 2022 | Fiscal year ended <br> March 31, 2023 |
| :---: | :---: | :---: |
| Cash flows from operating activities |  |  |
| Profit before income taxes | 4,084,339 | 4,280,750 |
| Depreciation | 249,161 | 230,289 |
| Increase (decrease) in provision for bonuses | 71,620 | 41,570 |
| Increase (decrease) in provision for loss on orders received | $(9,000)$ | - |
| Increase (decrease) in provision for retirement benefits | 26,766 | $(97,593)$ |
| Interest and dividend income | $(20,414)$ | $(29,811)$ |
| Loss on retirement of property, plant and equipment | 3,670 | - |
| Loss (gain) on sale of property, plant and equipment | $(1,886)$ | $(1,323)$ |
| Loss (gain) on sale of investment securities | (10) | - |
| Decrease (increase) in trade receivables | 349,438 | 28,547 |
| Decrease (increase) in contract assets | $(871,830)$ | $(2,184)$ |
| Decrease (increase) in inventories | $(7,715)$ | 17,002 |
| Increase (decrease) in trade payables | 52,570 | $(87,209)$ |
| Increase (decrease) in accounts payable - other | $(47,635)$ | $(17,209)$ |
| Other, net | 145,492 | $(100,684)$ |
| Subtotal | 4,024,565 | 4,262,143 |
| Interest and dividends received | 20,174 | 25,097 |
| Income taxes paid | $(1,114,824)$ | $(1,340,812)$ |
| Net cash provided by (used in) operating activities | 2,929,914 | 2,946,429 |
| Cash flows from investing activities |  |  |
| Payments into time deposits | $(500,000)$ | $(1,500,000)$ |
| Proceeds from withdrawal of time deposits | 500,000 | 500,000 |
| Purchase of property, plant and equipment | $(141,050)$ | $(38,173)$ |
| Proceeds from sale of property, plant and equipment | 8,700 | - |
| Purchase of intangible assets | $(17,076)$ | $(2,888)$ |
| Purchase of short-term and long-term investment securities | $(1,999,800)$ | $(2,899,800)$ |
| Proceeds from sale and redemption of short-term and longterm investment securities | 2,105,990 | 2,600,000 |
| Other, net | $(14,600)$ | (300) |
| Net cash provided by (used in) investing activities | $(57,838)$ | $(1,341,163)$ |
| Cash flows from financing activities |  |  |
| Purchase of treasury shares | $(1,023)$ | (982) |
| Dividends paid | $(702,394)$ | $(1,262,792)$ |
| Net cash provided by (used in) financing activities | $(703,418)$ | $(1,263,775)$ |
| Effect of exchange rate change on cash and cash equivalents | - | - |
| Net increase (decrease) in cash and cash equivalents | 2,168,657 | 341,490 |
| Cash and cash equivalents at beginning of period | 20,032,135 | 22,200,793 |
| Cash and cash equivalents at end of period | 22,200,793 | 22,542,284 |

