

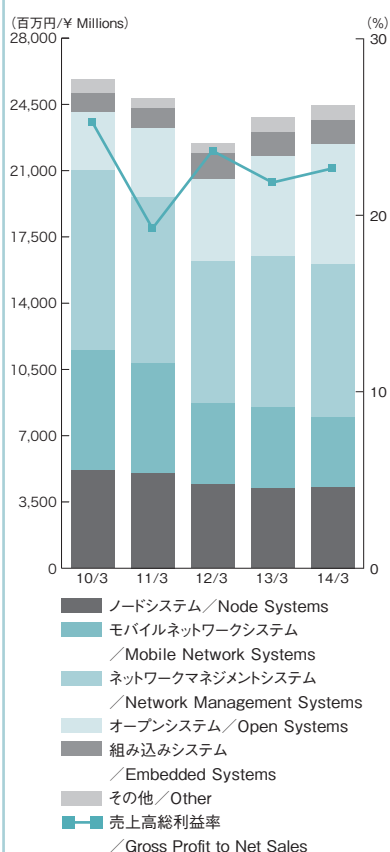


Facts and Figures 2014

株式会社アルファシステムズ
ALPHA SYSTEMS INC.

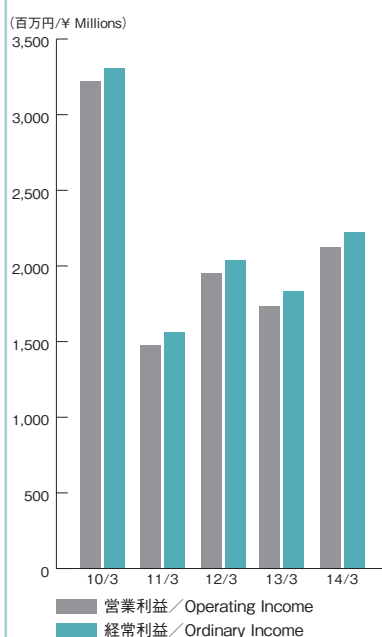
品目別売上高／売上高総利益率

Net Sales by Product
Gross Profit to Net Sales



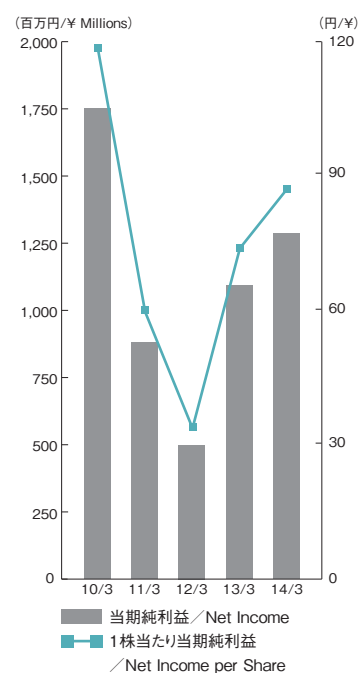
営業利益／経常利益

Operating Income
Ordinary Income



当期純利益／1株当たり当期純利益

Net Income
Net Income per Share



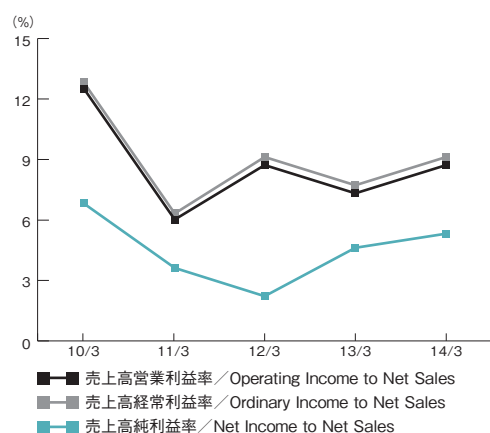
		10/3	11/3	12/3	13/3	14/3
売上高(百万円)	Net Sales (¥ Millions)	25,828	24,835	22,469	23,829	24,472
ノードシステム	Node Systems	5,154	5,040	4,411	4,203	4,288
モバイルネットワークシステム	Mobile Network Systems	6,353	5,763	4,298	4,314	3,683
ネットワークマネジメントシステム	Network Management Systems	9,526	8,785	7,521	7,926	8,115
オープンシステム	Open Systems	3,022	3,673	4,328	5,306	6,332
組み込みシステム	Embedded Systems	1,022	1,023	1,347	1,305	1,265
小計	Subtotal	25,078	24,285	21,907	23,056	23,686
その他	Other	750	550	562	773	786
売上高総利益率	Gross Profit to Net Sales	25.3%	19.3%	23.7%	21.9%	22.7%
営業利益(百万円)	Operating Income (¥ Millions)	3,226	1,478	1,954	1,738	2,130
経常利益(百万円)	Ordinary Income (¥ Millions)	3,312	1,565	2,042	1,836	2,230
当期純利益(百万円)	Net Income (¥ Millions)	1,752	882	499	1,091	1,287
1株当たり当期純利益(円)	Net Income per Share (¥)	118.04	59.45	33.63	73.55	86.77

注 : 1株当たり当期純利益は、2012年4月1日の株式分割(普通株式1株につき1.2株の割合で分割)に伴う影響を加味して遡及修正しています。

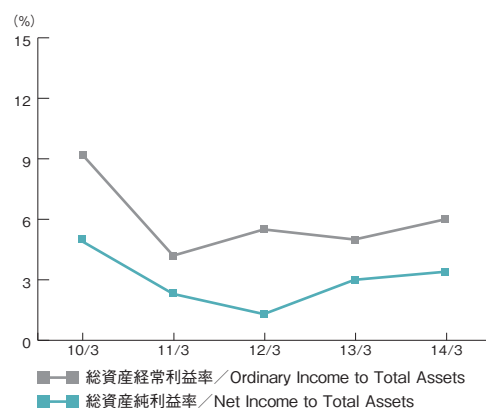
Note : Net income per share data has been retroactively adjusted to reflect the 1.2-for-1 stock split that took effect on April 1, 2012.

収益性／Profitability

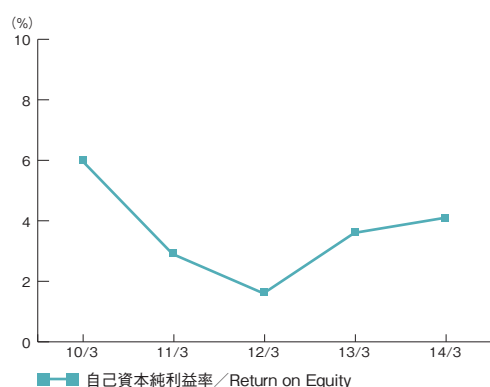
売上高営業利益率／売上高経常利益率／売上高純利益率
Operating Income to Net Sales／Ordinary Income to Net Sales／Net Income to Net Sales



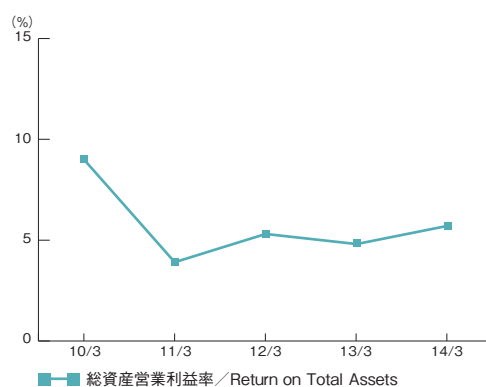
総資産経常利益率／総資産純利益率
Ordinary Income to Total Assets／Net Income to Total Assets



自己資本純利益率
Return on Equity



総資産営業利益率
Return on Total Assets



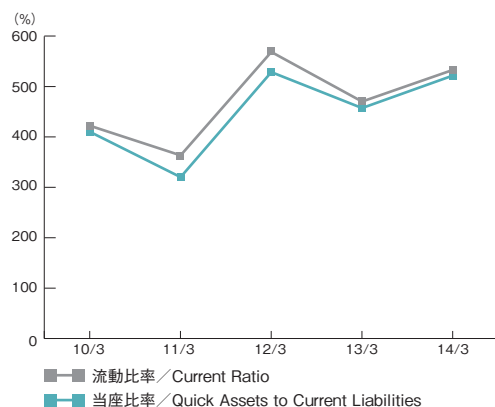
		10/3	11/3	12/3	13/3	14/3
売上高営業利益率	Operating Income to Net Sales	12.5%	6.0%	8.7%	7.3%	8.7%
売上高経常利益率	Ordinary Income to Net Sales	12.8%	6.3%	9.1%	7.7%	9.1%
売上高純利益率	Net Income to Net Sales	6.8%	3.6%	2.2%	4.6%	5.3%
総資産経常利益率	Ordinary Income to Total Assets	9.2%	4.2%	5.5%	5.0%	6.0%
総資産純利益率	Net Income to Total Assets	4.9%	2.3%	1.3%	3.0%	3.4%
自己資本純利益率	Return on Equity	6.0%	2.9%	1.6%	3.6%	4.1%
総資産営業利益率	Return on Total Assets	9.0%	3.9%	5.3%	4.8%	5.7%

注：総資産経常利益率＝経常利益／総資産（期中平均）×100
 総資産純利益率＝当期純利益／総資産（期中平均）×100
 自己資本純利益率＝当期純利益／自己資本（期中平均）×100
 総資産営業利益率＝営業利益／総資産（期中平均）×100

Notes：Ordinary Income to Total Assets＝Ordinary Income／Total Assets (Yearly Average) ×100
 Net Income to Total Assets＝Net Income／Total Assets (Yearly Average) ×100
 Return on Equity＝Net Income／Equity Capital (Yearly Average) ×100
 Return on Total Assets＝Operating Income／Total Assets (Yearly Average) ×100

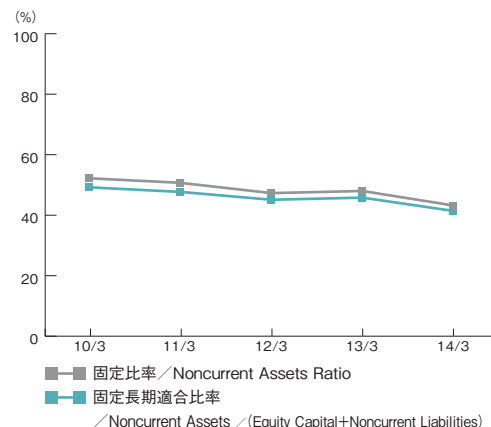
流動比率／当座比率

Current Ratio / Quick Assets to Current Liabilities



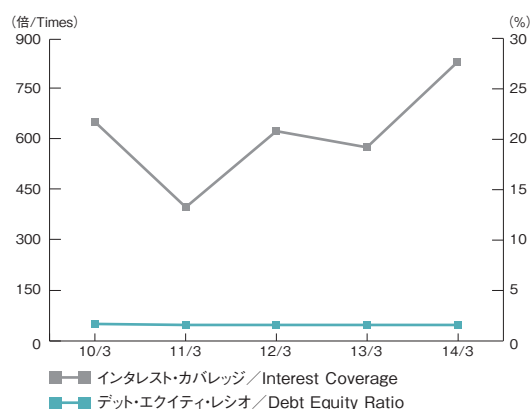
固定比率／固定長期適合比率

Noncurrent Assets Ratio / Noncurrent Assets / (Equity Capital + Noncurrent Liabilities)



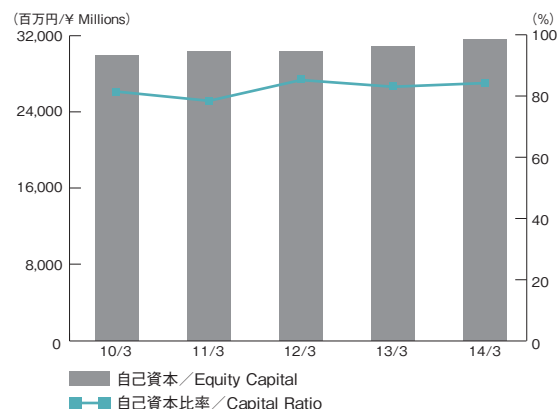
インタレスト・カバレッジ／デット・エクイティ・レシオ

Interest Coverage / Debt Equity Ratio



自己資本／自己資本比率

Equity Capital / Capital Ratio



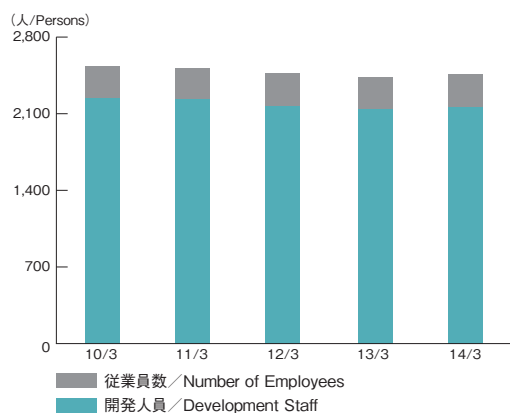
		10/3	11/3	12/3	13/3	14/3
流動比率	Current Ratio	421.9%	363.1%	568.3%	469.9%	532.6%
当座比率	Quick Assets to Current Liabilities	409.8%	319.9%	528.3%	457.0%	521.4%
固定比率	Noncurrent Assets Ratio	52.2%	50.7%	47.3%	48.0%	43.2%
固定長期適合比率	Noncurrent Assets / (Equity Capital + Noncurrent Liabilities)	49.2%	47.7%	45.1%	45.8%	41.4%
インタレスト・カバレッジ(倍)	Interest Coverage (Times)	651.0	397.4	624.3	576.0	830.3
デット・エクイティ・レシオ	Debt Equity Ratio	1.7%	1.6%	1.6%	1.6%	1.6%
自己資本(百万円)	Equity Capital (¥ Millions)	29,959	30,342	30,347	30,892	31,589
自己資本比率	Capital Ratio	81.5%	78.5%	85.3%	83.1%	84.3%

注 : 流動比率=流動資産／流動負債×100 当座比率=(現金及び預金+売上債権+有価証券+金銭の信託)／流動負債×100
 固定比率=固定資産／自己資本×100 固定長期適合比率=固定資産／(自己資本+固定負債)×100
 インタレスト・カバレッジ=(営業利益+受取利息及び配当金)／支払利息及び割引料
 デット・エクイティ・レシオ=有利子負債／自己資本×100
 自己資本比率=自己資本／総資産×100

Notes : Current Ratio=Current Assets / Current Liabilities×100
 Quick Assets to Current Liabilities=(Cash and Deposits+Accounts Receivable+Short-term Investment Securities+Money Held in Trust) / Current Liabilities×100
 Noncurrent Assets Ratio=Noncurrent Assets / Equity Capital×100
 Noncurrent Assets / (Equity Capital+Noncurrent Liabilities)×100
 Interest Coverage=(Operating Income+Interest and Dividend Income) / Interest Expense
 Debt Equity Ratio=Interest-bearing Debt / Equity Capital×100
 Capital Ratio=Equity Capital / Total Assets×100

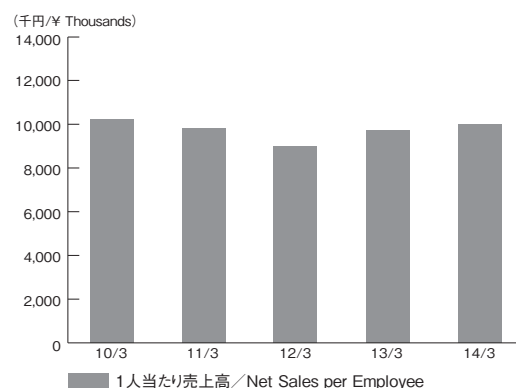
従業員数／開発人員

Number of Employees／Development Staff



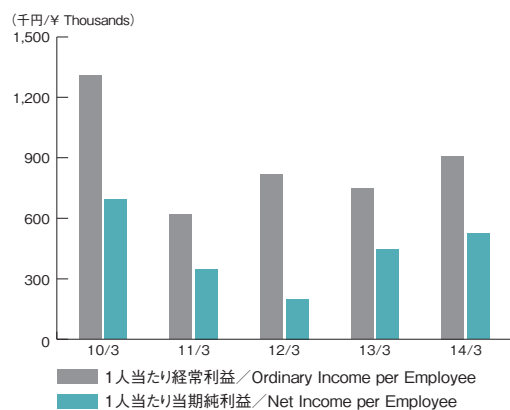
1人当たり売上高

Net Sales per Employee



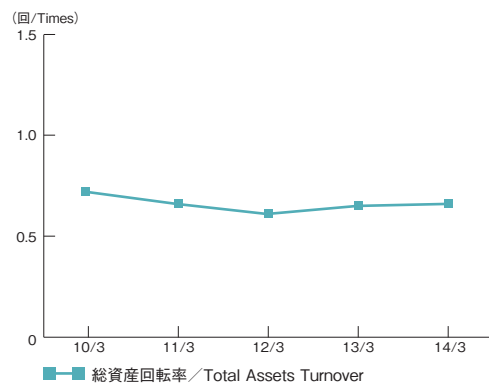
1人当たり経常利益／1人当たり当期純利益

Ordinary Income per Employee／Net Income per Employee



総資産回転率

Total Assets Turnover



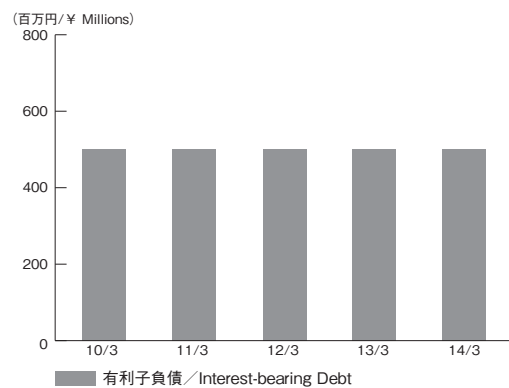
		10/3	11/3	12/3	13/3	14/3
従業員数(人)	Number of Employees (Persons)	2,533	2,518	2,469	2,436	2,464
開発人員(人)	Development Staff (Persons)	2,244	2,235	2,174	2,140	2,164
1人当たり売上高(千円)	Net Sales per Employee (¥ Thousands)	10,217	9,835	9,012	9,718	9,988
1人当たり経常利益(千円)	Ordinary Income per Employee (¥ Thousands)	1,310	620	819	748	910
1人当たり当期純利益(千円)	Net Income per Employee (¥ Thousands)	693	349	200	445	525
総資産回転率(回)	Total Assets Turnover (Times)	0.72	0.66	0.61	0.65	0.66

注：従業員1人当たり指標は、期中平均従業員数に基づいて算出しています。
総資産回転率＝売上高／総資産(期中平均)

Notes：Per employee data are based on the yearly average number of employees.
Total Assets Turnover＝Net Sales／Total Assets (Yearly Average)

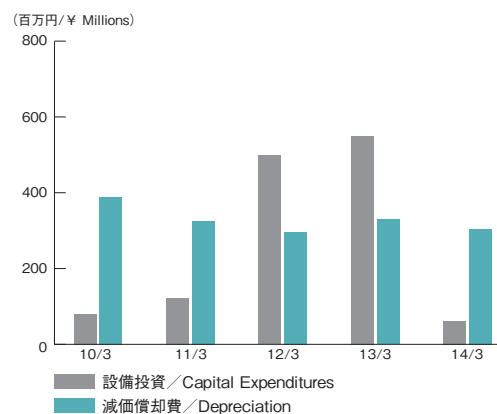
有利子負債

Interest-bearing Debt



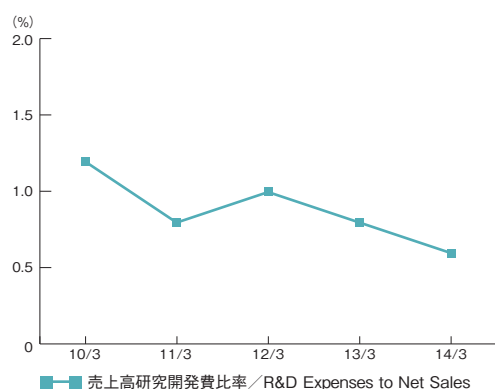
設備投資／減価償却費

Capital Expenditures / Depreciation



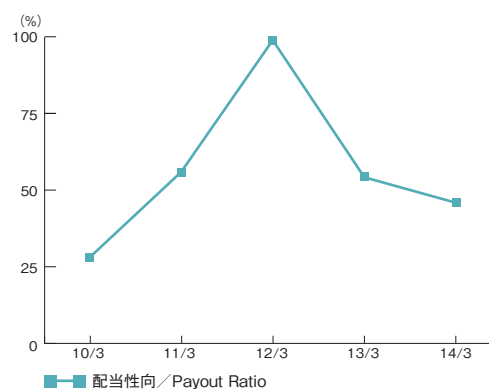
売上高研究開発費比率

R&D Expenses to Net Sales



配当性向

Payout Ratio



		10/3	11/3	12/3	13/3	14/3
有利子負債(百万円)	Interest-bearing Debt (¥ Millions)	500	500	500	500	500
設備投資(百万円)	Capital Expenditures (¥ Millions)	80	122	499	550	61
減価償却費(百万円)	Depreciation (¥ Millions)	390	326	296	330	304
研究開発費(百万円)	Research and Development Expenses (¥ Millions)	311	204	222	197	136
売上高研究開発費比率	R&D Expenses to Net Sales	1.2%	0.8%	1.0%	0.8%	0.6%
1株当たり配当金(円)	Dividends per Share (¥)	40.00	40.00	40.00	40.00	40.00
配当性向	Payout Ratio	28.2%	56.1%	99.1%	54.4%	46.1%

■貸借対照表(資産の部) Balance Sheets (Assets)

(単位:百万円/¥ Millions ※百万円未満は数値を切り捨てています。)

決算期	Fiscal Year Ended	38期(10/3)	39期(11/3)	40期(12/3)	41期(13/3)	42期(14/3)
<資産の部>	<Assets>					
流動資産	Current Assets					
現金及び預金	Cash and Deposits	12,021	12,490	12,089	13,271	14,637
売掛金	Accounts Receivable-Trade	7,351	6,363	6,498	6,304	6,230
有価証券	Short-term Investment Securities	151	648	151	1,151	1,451
仕掛品	Work in Process	71	1,454	94	37	16
繰延税金資産	Deferred Tax Assets	421	1,189	592	479	378
その他	Other	1,112	1,122	1,809	1,098	1,109
貸倒引当金	Allowance for Doubtful Accounts	▲ 0	▲ 2	▲ 1	▲ 1	-
流動資産合計	Total Current Assets	21,129	23,266	21,234	22,342	23,823
固定資産	Noncurrent Assets					
有形固定資産	Property, Plant and Equipment					
建物	Buildings	4,948	4,715	4,499	5,212	4,977
工具、器具及び備品	Tools, Furniture and Fixtures	180	140	122	150	146
土地	Land	4,756	4,756	4,756	4,756	4,756
建設仮勘定	Construction in Progress	-	71	514	-	-
その他	Other	62	53	46	54	58
有形固定資産合計	Total Property, Plant and Equipment	9,948	9,738	9,938	10,173	9,938
無形固定資産	Intangible Assets					
ソフトウェア	Software	17	53	47	32	20
その他	Other	48	13	13	13	5
無形固定資産合計	Total Intangible Assets	65	66	61	45	26
投資その他の資産	Investments and Other Assets					
投資有価証券	Investment Securities	3,884	3,381	3,144	3,444	2,450
長期前払費用	Long-term Prepaid Expenses	1	22	1	1	26
繰延税金資産	Deferred Tax Assets	977	975	589	579	506
その他	Other	770	1,202	623	594	699
貸倒引当金	Allowance for Doubtful Accounts	▲ 8	▲ 1	▲ 1	▲ 1	▲ 1
投資その他の資産合計	Total Investments and Other Assets	5,624	5,581	4,357	4,618	3,682
固定資産合計	Total Noncurrent Assets	15,638	15,386	14,357	14,837	13,647
資産合計	Total Assets	36,768	38,652	35,592	37,180	37,471

■貸借対照表(負債・資本の部/純資産の部) Balance Sheets (Liabilities, Shareholders' Equity and Net Assets)

(単位:百万円/¥ Millions ※百万円未満は数値を切り捨てています。)

決算期	Fiscal Year Ended	38期(10/3)	39期(11/3)	40期(12/3)	41期(13/3)	42期(14/3)
<負債の部>	<Liabilities>					
流動負債	Current Liabilities					
買掛金	Accounts Payable-Trade	973	800	230	622	395
短期借入金	Short-term Loans Payable	500	500	500	500	500
未払金・設備関係未払金	Accrued Payable-Other/Accounts Payable-Facilities	392	158	202	171	175
未払費用	Accrued Expenses	1,202	1,157	1,322	1,352	1,368
未払法人税等	Income Taxes Payable	668	743	41	612	547
賞与引当金	Provision for Bonuses	775	791	790	790	801
受注損失引当金	Provision for Loss on Orders Received	-	1,790	-	59	-
その他	Other	495	467	648	645	683
流動負債合計	Total Current Liabilities	5,008	6,408	3,736	4,754	4,472
固定負債	Noncurrent Liabilities					
退職給付引当金	Provision for Retirement Benefits	1,124	1,225	1,256	1,280	1,148
その他	Other	676	676	252	252	260
固定負債合計	Total Noncurrent Liabilities	1,800	1,902	1,509	1,533	1,409
負債合計	Total Liabilities	6,809	8,310	5,245	6,288	5,882
<純資産の部>	<Net Assets>					
株主資本	Shareholders' Equity					
資本金	Capital Stock	8,500	8,500	8,500	8,500	8,500
資本剰余金	Capital Surplus	8,647	8,647	8,647	8,647	8,647
利益剰余金	Retained Earnings	12,817	13,204	13,209	13,756	14,450
自己株式	Treasury Stock	▲ 14	▲ 14	▲ 15	▲ 18	▲ 19
株主資本合計	Total Shareholders' Equity	29,950	30,337	30,341	30,885	31,578
評価・換算差額等	Valuation and Translation Adjustments					
その他有価証券評価差額金	Valuation Difference on Available-for-sale Securities	9	4	5	6	10
評価・換算差額等合計	Total Valuation and Translation Adjustments	9	4	5	6	10
純資産合計	Total Net Assets	29,959	30,342	30,347	30,892	31,589
負債純資産合計	Total Liabilities and Net Assets	36,768	38,652	35,592	37,180	37,471

■損益計算書 Statements of Income

(単位:百万円/¥ Millions ※百万円未満は数値を切り捨てています。)

決算期	Fiscal Year Ended	38期(10/3)	39期(11/3)	40期(12/3)	41期(13/3)	42期(14/3)
売上高	Net Sales	25,828	24,835	22,469	23,829	24,472
売上原価	Cost of Sales	19,292	20,051	17,147	18,600	18,915
売上総利益	Gross Profit	6,536	4,784	5,321	5,228	5,557
販売費及び一般管理費	Selling, General and Administrative Expenses	3,309	3,305	3,367	3,490	3,426
営業利益	Operating Income	3,226	1,478	1,954	1,738	2,130
営業外収益	Non-Operating Income	120	114	114	121	121
営業外費用	Non-Operating Expenses	35	27	25	23	21
経常利益	Ordinary Income	3,312	1,565	2,042	1,836	2,230
特別利益	Extraordinary Income	0	-	-	0	7
特別損失	Extraordinary Loss	314	65	544	60	10
税引前当期純利益	Income Before Income Taxes	2,998	1,500	1,498	1,776	2,227
法人税・住民税及び事業税	Income Taxes-Current	1,377	1,381	15	562	768
法人税等調整額	Income Taxes-Deferred	▲ 130	▲ 763	983	122	171
当期純利益	Net Income	1,752	882	499	1,091	1,287

注 : 第38期にアルファテックセンター建替えに伴う減損損失(294百万円)を特別損失に計上しています。
 第39期にソフトウェア請負契約の将来の損失に備えるため、翌事業年度以降の損失見込み額(1,790百万円)を受注損失引当金繰入として売上原価に計上しています。
 第40期に投資有価証券の減損処理(536百万円)を投資有価証券評価損として特別損失に計上しています。
 第41期に受注案件の将来の損失に備えるため、翌事業年度以降の損失見込み額(199百万円)を受注損失引当金繰入として売上原価に計上しています。

Notes : In the fiscal year ended March 2010, an impairment loss of 294 million yen for rebuilding Alpha Techno Center was included in the extraordinary loss.
 In the fiscal year ended March 2011, an amount totaling 1,790 million yen was recorded against the cost of sales as a provision for loss on orders received to cover estimated losses on software development contracts from the following fiscal year.
 In the fiscal year ended March 2012, the Company recorded a 536 million yen loss on the write-down of investment securities as an extraordinary loss.
 In the fiscal year ended March 2013, an amount totaling 199 million yen was recorded against the cost of sales as a provision for loss on orders received to cover estimated losses from the following fiscal year.

■キャッシュ・フロー計算書 Statements of Cash Flows

(単位:百万円/¥ Millions ※百万円未満は数値を切り捨てています。)

決算期	Fiscal Year Ended	38期(10/3)	39期(11/3)	40期(12/3)	41期(13/3)	42期(14/3)
営業活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Operating Activities	1,866	1,812	▲ 229	3,572	1,401
税引前当期純利益	Income Before Income Taxes	2,998	1,500	1,498	1,776	2,227
減価償却費	Depreciation and Amortization	390	326	296	330	304
受注損失引当金の増減	Decrease (Increase) in Provision for Loss on Orders Received	-	1,790	▲ 1,790	59	▲ 59
売上債権の増減	Decrease (Increase) in Notes and Accounts Receivable-Trade	▲ 916	988	▲ 135	193	74
たな卸資産の増減	Decrease (Increase) in Inventories	430	▲ 1,382	1,359	56	21
仕入債務の増減	Increase (Decrease) in Notes and Accounts Payable-Trade	183	▲ 173	▲ 569	392	▲ 226
未払金の増減	Increase (Decrease) in Accounts Payable-Other	▲ 33	▲ 8	25	▲ 12	▲ 7
法人税等の支払額	Income Tax Paid	▲ 1,536	▲ 1,283	▲ 1,377	▲ 15	▲ 826
その他	Other	351	54	462	789	▲ 105
投資活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Investment Activities	836	▲ 348	▲ 177	▲ 343	559
定期預金の預入による支出	Payments into Time Deposits	▲ 300	▲ 500	-	-	▲ 500
定期預金の払戻による収入	Proceeds from Withdrawal of Time Deposits	1,300	500	-	500	300
有形固定資産の取得による支出	Purchase of Property, Plant and Equipment	▲ 14	▲ 130	▲ 473	▲ 565	▲ 47
投資有価証券の取得による支出	Purchase of Investment Securities	▲ 642	▲ 700	▲ 800	▲ 1,097	-
有価証券及び投資有価証券の売却及び償還による収入	Proceeds from Sales and Redemption of Short-term Investment Securities and Investment Securities	502	500	1,000	800	709
その他	Other	▲ 8	▲ 18	96	20	97
財務活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Financing Activities	▲ 494	▲ 494	▲ 494	▲ 546	▲ 594
配当金の支払額	Cash Dividends Paid	▲ 494	▲ 494	▲ 494	▲ 543	▲ 592
その他	Other	▲ 0	▲ 0	▲ 0	▲ 3	▲ 1
現金及び現金同等物の増減	Net Increase (Decrease) in Cash and Cash Equivalents	2,208	968	▲ 901	2,682	1,366
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Term	10,464	12,673	13,642	12,740	15,422
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Term	12,673	13,642	12,740	15,422	16,789

■株主資本等変動計算書 Statements of Changes in Net Assets

(単位:百万円/¥ Millions ※百万円未満は数値を切り捨てています。)

	株主資本 Shareholders' Equity					評価・換算差額等 Valuation and Translation Adjustments		純資産合計 Total Net Assets
	資本金 Capital Stock	資本剰余金 Capital Surplus	利益剰余金 Retained Earnings	自己株式 Treasury Stock	株主資本合計 Total Shareholders' Equity	その他有価証券評価差額金 Valuation Difference on Available-for-sale Securities	評価・換算差額等合計 Total Valuation and Translation Adjustments	
2013年4月1日残高 Balance, April 1, 2013	8,500	8,647	13,756	▲ 18	30,885	6	6	30,892
事業年度中の変動額 Changes of Items during the Period								
剰余金の配当 Dividends from Surplus			▲ 593		▲ 593			▲ 593
当期純利益 Net Income			1,287		1,287			1,287
自己株式の処分 Disposal of Treasury Stock			▲ 0	0	0			0
自己株式の取得 Purchase of Treasury Stock				▲ 1	▲ 1			▲ 1
株主資本以外の項目の事業年度中の変動額(純額) Net changes of Items Other than Shareholders' Equity						4	4	4
事業年度中の変動額合計 Total Changes of Items during the Period			693	▲ 1	692	4	4	696
2014年3月31日残高 Balance, March 31, 2014	8,500	8,647	14,450	▲ 19	31,578	10	10	31,589



株式会社アルファシステムズ
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