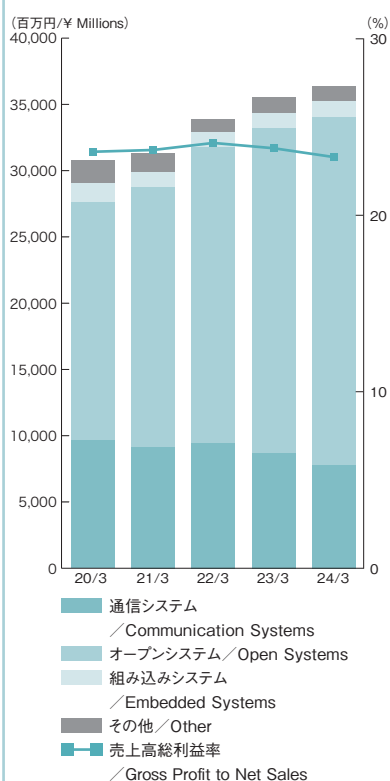




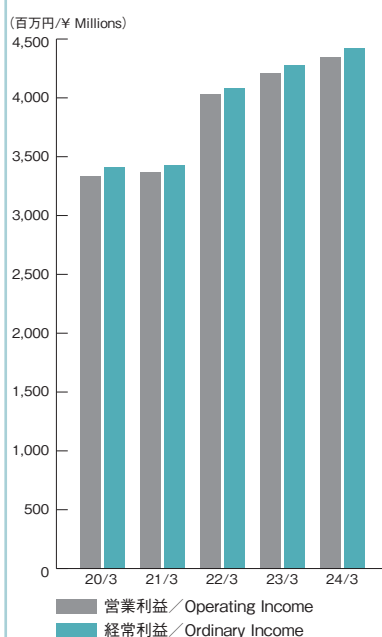
Facts and Figures 2024

株式会社アルファシステムズ
ALPHA SYSTEMS INC.

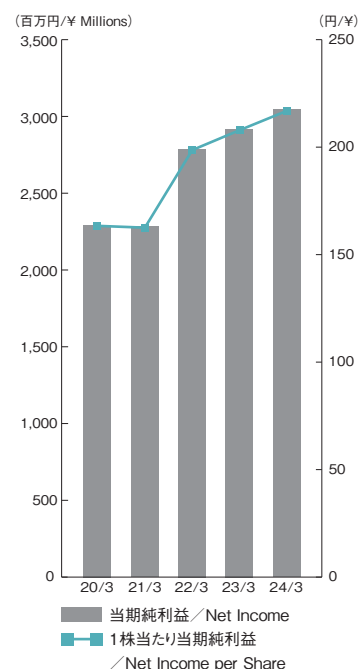
品目別売上高／売上高総利益率
Net Sales by Product
Gross Profit to Net Sales



営業利益／経常利益
Operating Income
Ordinary Income



当期純利益／1株当たり当期純利益
Net Income
Net Income per Share



		20/3	21/3	22/3	23/3	24/3
売上高(百万円)	Net Sales (¥ Millions)	30,825	31,318	33,874	35,548	36,383
通信システム	Communication Systems	9,626	9,162	9,454	8,690	7,797
ノード	Node	2,411	2,738	2,416	2,481	2,488
モバイルネットワーク	Mobile Network	2,147	2,404	2,428	2,090	1,887
ネットワークマネジメント	Network Management	5,066	4,018	4,609	4,118	3,421
オープンシステム	Open Systems	18,027	19,543	22,317	24,461	26,235
公共	Public	5,976	5,493	5,711	5,402	6,978
流通・サービス	Distribution and Service	7,088	8,106	9,239	10,398	9,825
金融	Financial	1,581	1,651	2,258	2,852	3,405
情報通信	Information and Communications	1,479	2,042	2,962	3,209	3,633
その他	Other	1,901	2,250	2,145	2,597	2,392
組み込みシステム	Embedded Systems	1,376	1,151	1,124	1,142	1,198
小計	Subtotal	29,029	29,856	32,896	34,294	35,232
その他	Other	1,795	1,461	978	1,254	1,150
売上高総利益率	Gross Profit to Net Sales	23.6%	23.7%	24.1%	23.8%	23.3%
営業利益(百万円)	Operating Income (¥ Millions)	3,337	3,370	4,033	4,213	4,348
経常利益(百万円)	Ordinary Income (¥ Millions)	3,411	3,428	4,086	4,279	4,422
当期純利益(百万円)	Net Income (¥ Millions)	2,293	2,281	2,788	2,918	3,045
1株当たり当期純利益(円)	Net Income per Share (¥)	163.38	162.54	198.64	207.91	216.91

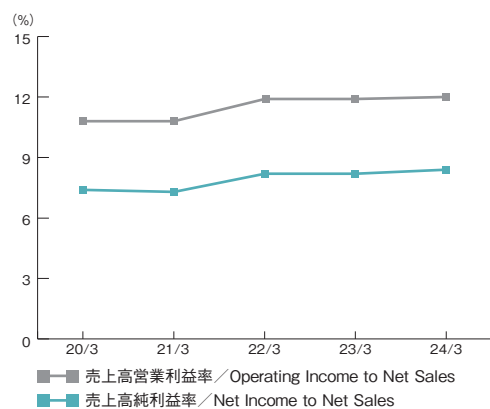
注 : 2022年3月期より、収益認識基準に関する会計基準を適用しています。これによる2022年3月期業績への影響は、売上高95百万円の増加、営業利益10百万円の増加です。

Note : The Company has adopted the Accounting Standard of Revenue Recognition since the fiscal year ended March 2022. The impact of this change to the accounting method on the business performance of the fiscal year ended March 2022 was an increase in net sales of 95 million yen, and an increase in operating income of 10 million yen.

収益性／Profitability

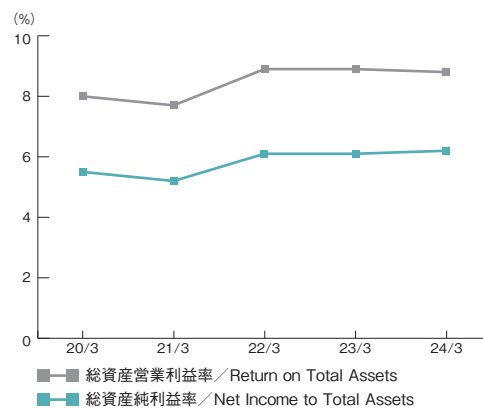
売上高営業利益率／売上高純利益率

Operating Income to Net Sales／Net Income to Net Sales



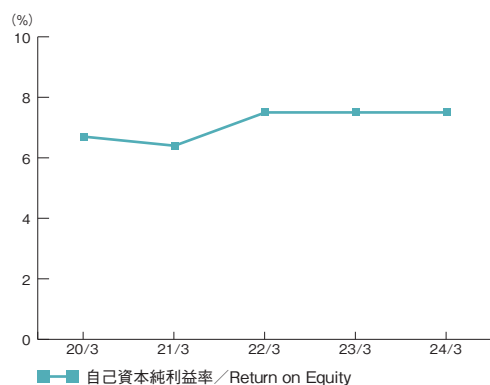
総資産営業利益率／総資産純利益率

Return on Total Assets／Net Income to Total Assets



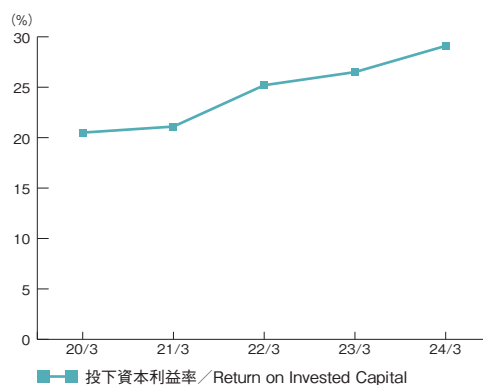
自己資本純利益率

Return on Equity



投下資本利益率

Return on Invested Capital



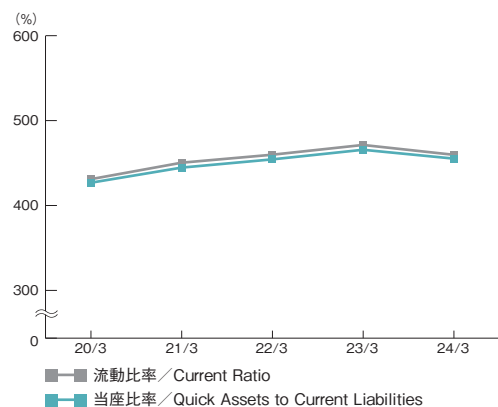
		20/3	21/3	22/3	23/3	24/3
売上高営業利益率	Operating Income to Net Sales	10.8%	10.8%	11.9%	11.9%	12.0%
売上高純利益率	Net Income to Net Sales	7.4%	7.3%	8.2%	8.2%	8.4%
総資産営業利益率	Return on Total Assets	8.0%	7.7%	8.9%	8.9%	8.8%
総資産純利益率	Net Income to Total Assets	5.5%	5.2%	6.1%	6.1%	6.2%
自己資本純利益率	Return on Equity	6.7%	6.4%	7.5%	7.5%	7.5%
投下資本利益率	Return on Invested Capital	20.5%	21.1%	25.2%	26.5%	29.1%

注：総資産営業利益率＝営業利益／総資産（期中平均）×100
 総資産純利益率＝当期純利益／総資産（期中平均）×100
 自己資本純利益率＝当期純利益／自己資本（期中平均）×100
 投下資本利益率＝税引後営業利益／（自己資本＋有利子負債－現金及び預金－有価証券－長期預金－投資有価証券）（期中平均）×100

Notes：Return on Total Assets＝Operating Income／Total Assets (Yearly Average)×100
 Net Income to Total Assets＝Net Income／Total Assets (Yearly Average)×100
 Return on Equity＝Net Income／Equity Capital (Yearly Average)×100
 Return on Invested Capital＝Net Operating Profit After Taxes／(Equity Capital＋Interest-bearing Debt－Cash and Deposits－Short-term Investment Securities－Long-term Time Deposits－Investment Securities) (Yearly Average)×100

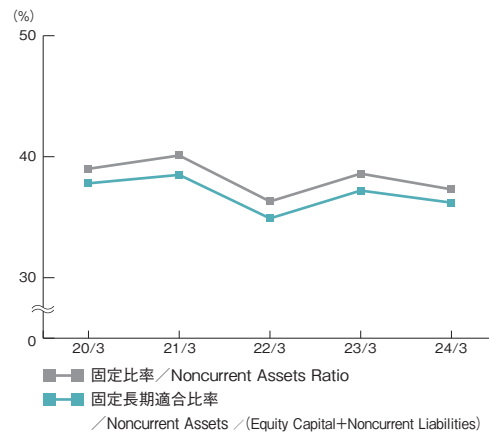
流動比率／当座比率

Current Ratio／Quick Assets to Current Liabilities



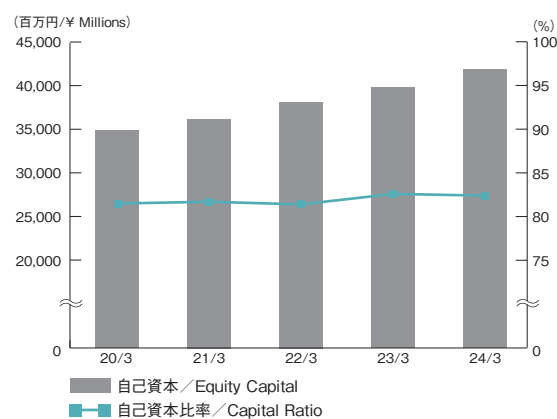
固定比率／固定長期適合比率

Noncurrent Assets Ratio / Noncurrent Assets / (Equity Capital + Noncurrent Liabilities)



自己資本／自己資本比率

Equity Capital / Capital Ratio



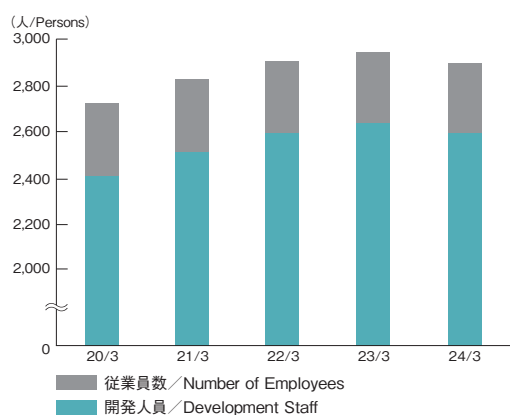
		20/3	21/3	22/3	23/3	24/3
流動比率	Current Ratio	431.0%	450.4%	459.8%	471.3%	459.7%
当座比率	Quick Assets to Current Liabilities	428.8%	446.6%	456.3%	467.6%	457.2%
固定比率	Noncurrent Assets Ratio	39.0%	40.1%	36.3%	38.6%	37.3%
固定長期適合比率	Noncurrent Assets / (Equity Capital + Noncurrent Liabilities)	37.8%	38.5%	34.9%	37.2%	36.2%
自己資本(百万円)	Equity Capital (¥ Millions)	34,874	36,191	38,122	39,775	41,861
自己資本比率	Capital Ratio	81.5%	81.7%	81.4%	82.6%	82.4%

注：流動比率＝流動資産／流動負債×100 当座比率＝(現金及び預金＋売上債権＋有価証券)／流動負債×100
 固定比率＝固定資産／自己資本×100 固定長期適合比率＝固定資産／(自己資本＋固定負債)×100
 自己資本比率＝自己資本／総資産×100

Notes：Current Ratio＝Current Assets／Current Liabilities×100
 Quick Assets to Current Liabilities＝(Cash and Deposits＋Accounts Receivable＋Short-term Investment Securities)／Current Liabilities×100
 Noncurrent Assets Ratio＝Noncurrent Assets／Equity Capital×100
 Noncurrent Assets / (Equity Capital＋Noncurrent Liabilities)×100
 Capital Ratio＝Equity Capital／Total Assets×100

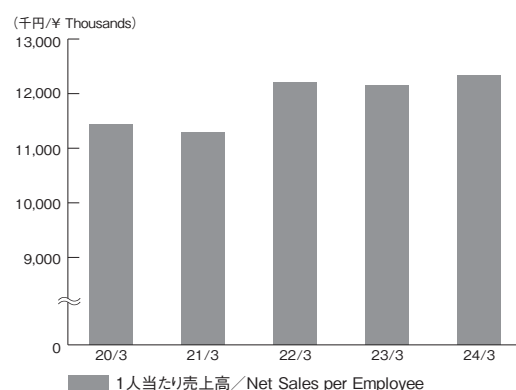
従業員数／開発人員

Number of Employees／Development Staff



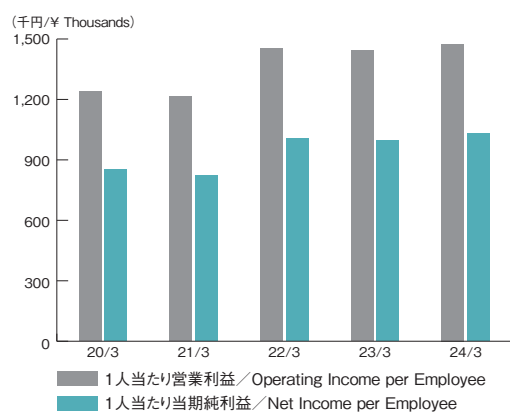
1人当たり売上高

Net Sales per Employee



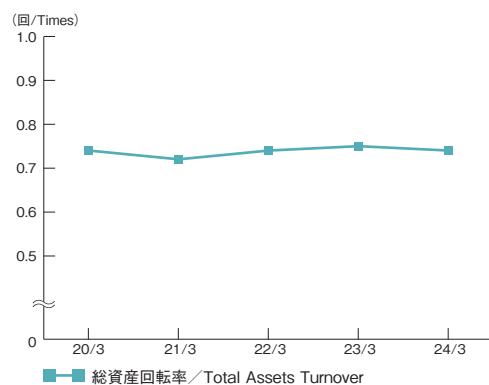
1人当たり営業利益／1人当たり当期純利益

Operating Income per Employee／Net Income per Employee



総資産回転率

Total Assets Turnover



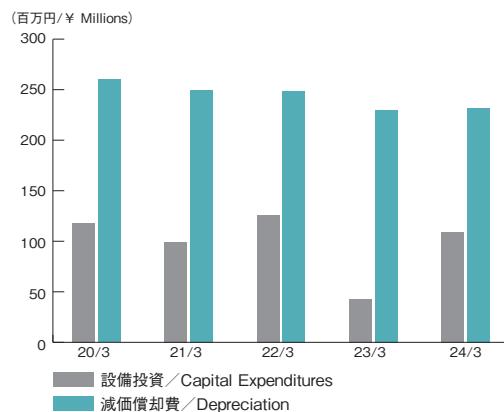
		20/3	21/3	22/3	23/3	24/3
従業員数(人)	Number of Employees (Persons)	2,722	2,826	2,906	2,944	2,895
開発人員(人)	Development Staff (Persons)	2,405	2,507	2,593	2,636	2,591
1人当たり売上高(千円)	Net Sales per Employee (¥ Thousands)	11,446	11,290	12,211	12,153	12,337
1人当たり営業利益(千円)	Operating Income per Employee (¥ Thousands)	1,239	1,214	1,454	1,440	1,474
1人当たり当期純利益(千円)	Net Income per Employee (¥ Thousands)	851	822	1,005	997	1,032
総資産回転率(回)	Total Assets Turnover (Times)	0.74	0.72	0.74	0.75	0.74

注：従業員1人当たり指標は、期中平均従業員数に基づいて算出しています。
総資産回転率＝売上高／総資産(期中平均)

Notes：Per employee data are based on the yearly average number of employees.
Total Assets Turnover＝Net Sales／Total Assets (Yearly Average)

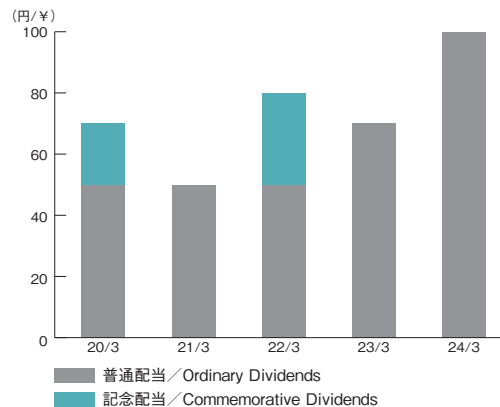
設備投資／減価償却費

Capital Expenditures／Depreciation



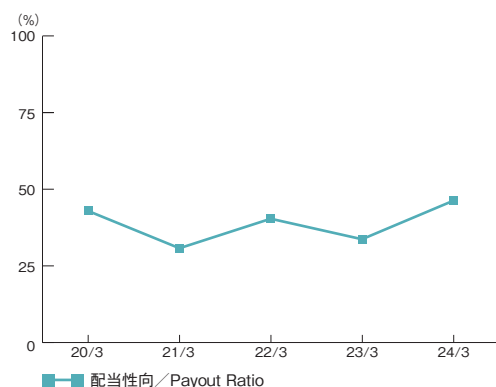
1株当たり配当金

Dividends per Share



配当性向

Payout Ratio



		20/3	21/3	22/3	23/3	24/3
設備投資(百万円)	Capital Expenditures (¥ Millions)	118	99	126	43	109
減価償却費(百万円)	Depreciation (¥ Millions)	260	250	249	230	232
1株当たり配当金(円)	Dividends per Share (¥)	70.00	50.00	80.00	70.00	100.00
配当性向	Payout Ratio	42.8%	30.8%	40.3%	33.7%	46.1%

注 : 2020年3月期の1株当たり配当金には、東京証券取引所市場第一部上場20周年記念配当20円を含んでいます。
2022年3月期の1株当たり配当金には、創立50周年記念配当30円を含んでいます。

Notes : In the fiscal year ended March 2020, dividends per share includes 20 yen commemorative dividends for the 20th anniversary of the Company being listed on the First Section of the Tokyo Stock Exchange.
In the fiscal year ended March 2022, dividends per share includes 30 yen commemorative dividends for the 50th anniversary of the founding of the Company.

■貸借対照表(資産の部) Balance Sheets (Assets)

(単位:百万円/¥ Millions ※百万円未満は数値を切り捨てています。)

決算期	Fiscal Year Ended	48期(20/3)	49期(21/3)	50期(22/3)	51期(23/3)	52期(24/3)
<資産の部>	<Assets>					
流動資産	Current Assets					
現金及び預金	Cash and Deposits	20,434	20,532	22,700	23,042	25,626
売掛金	Accounts Receivable-Trade	7,607	8,033	7,684	7,655	7,220
契約資産	Contract Assets	-	-	871	874	654
有価証券	Short-term Investment Securities	999	999	1,499	999	1,499
仕掛品	Work in Process	15	0	8	3	1
その他	Other	132	244	238	257	192
流動資産合計	Total Current Assets	29,190	29,811	33,004	32,832	35,196
固定資産	Noncurrent Assets					
有形固定資産	Property, Plant and Equipment					
建物	Buildings	4,529	4,377	4,244	4,063	3,934
工具、器具及び備品	Tools, Furniture and Fixtures	71	65	58	60	65
土地	Land	5,179	5,179	5,173	5,173	5,173
その他	Other	50	60	64	44	39
有形固定資産合計	Total Property, Plant and Equipment	9,831	9,683	9,541	9,341	9,212
無形固定資産	Intangible Assets					
ソフトウェア	Software	13	9	20	17	22
その他	Other	4	4	4	4	4
無形固定資産合計	Total Intangible Assets	17	13	24	21	26
投資その他の資産	Investments and Other Assets					
投資有価証券	Investment Securities	1,363	1,386	792	1,589	1,625
長期前払費用	Long-term Prepaid Expenses	2	1	1	1	1
繰延税金資産	Deferred Tax Assets	1,197	1,205	1,241	1,159	1,059
長期預金	Long-term Time Deposits	1,000	2,000	2,000	3,000	3,500
その他	Other	205	206	218	220	186
貸倒引当金	Allowance for Doubtful Accounts	▲ 1	▲ 1	▲ 1	▲ 1	▲ 1
投資その他の資産合計	Total Investments and Other Assets	3,767	4,799	4,254	5,970	6,371
固定資産合計	Total Noncurrent Assets	13,617	14,495	13,820	15,333	15,610
資産合計	Total Assets	42,807	44,307	46,824	48,166	50,807

注 : 第50期より、収益認識基準に関する会計基準を適用し、契約資産を認識しています。

Note : From the fiscal year ended March 2022, the Company has adopted the Accounting Standard of Revenue Recognition and recognized contract assets.

■貸借対照表(負債・資本の部/純資産の部) Balance Sheets (Liabilities, Shareholders' Equity and Net Assets)

(単位:百万円/¥ Millions ※百万円未満は数値を切り捨てています。)

決算期	Fiscal Year Ended	48期(20/3)	49期(21/3)	50期(22/3)	51期(23/3)	52期(24/3)
<負債の部>	<Liabilities>					
流動負債	Current Liabilities					
買掛金	Accounts Payable-Trade	1,614	1,327	1,380	1,293	1,609
未払金・設備関係未払金	Accrued Payable-Other/Accounts Payable-Facilities	336	354	274	250	250
未払費用	Accrued Expenses	1,617	1,675	1,793	1,817	2,012
未払法人税等	Income Taxes Payable	779	688	860	797	788
契約負債	Contract Liabilities	-	-	492	467	481
賞与引当金	Provision for Bonuses	1,121	1,148	1,219	1,261	1,277
受注損失引当金	Provision for Loss on Orders Received	-	9	-	-	-
その他	Other	1,303	1,416	1,156	1,079	1,237
流動負債合計	Total Current Liabilities	6,773	6,619	7,178	6,966	7,656
固定負債	Noncurrent Liabilities					
退職給付引当金	Provision for Retirement Benefits	920	1,257	1,283	1,186	1,061
その他	Other	239	239	239	239	228
固定負債合計	Total Noncurrent Liabilities	1,159	1,496	1,523	1,425	1,289
負債合計	Total Liabilities	7,933	8,115	8,701	8,391	8,945
<純資産の部>	<Net Assets>					
株主資本	Shareholders' Equity					
資本金	Capital Stock	8,500	8,500	8,500	8,500	8,500
資本剰余金	Capital Surplus	8,647	8,647	8,647	8,647	8,647
利益剰余金	Retained Earnings	17,736	19,036	20,960	22,615	24,678
自己株式	Treasury Stock	▲ 36	▲ 37	▲ 38	▲ 39	▲ 40
株主資本合計	Total Shareholders' Equity	34,848	36,146	38,069	39,724	41,785
評価・換算差額等	Valuation and Translation Adjustments					
その他有価証券評価差額金	Valuation Difference on Available-for-sale Securities	26	44	53	51	75
評価・換算差額等合計	Total Valuation and Translation Adjustments	26	44	53	51	75
純資産合計	Total Net Assets	34,874	36,191	38,122	39,775	41,861
負債純資産合計	Total Liabilities and Net Assets	42,807	44,307	46,824	48,166	50,807

注 : 第50期より、収益認識基準に関する会計基準を適用し、契約負債を認識しています。

Note : From the fiscal year ended March 2022, the Company has adopted the Accounting Standard of Revenue Recognition and recognized contract liabilities.

■損益計算書 Statements of Income

(単位:百万円/¥ Millions ※百万円未満は数値を切り捨てています。)

決算期	Fiscal Year Ended	48期(20/3)	49期(21/3)	50期(22/3)	51期(23/3)	52期(24/3)
売上高	Net Sales	30,825	31,318	33,874	35,548	36,383
売上原価	Cost of Sales	23,560	23,906	25,696	27,076	27,890
売上総利益	Gross Profit	7,265	7,412	8,177	8,471	8,492
販売費及び一般管理費	Selling, General and Administrative Expenses	3,927	4,042	4,144	4,258	4,144
営業利益	Operating Income	3,337	3,370	4,033	4,213	4,348
営業外収益	Non-Operating Income	89	75	68	82	87
営業外費用	Non-Operating Expenses	15	16	16	16	14
経常利益	Ordinary Income	3,411	3,428	4,086	4,279	4,422
特別利益	Extraordinary Income	0	7	1	1	0
特別損失	Extraordinary Loss	3	59	3	-	6
税引前当期純利益	Income Before Income Taxes	3,408	3,376	4,084	4,280	4,416
法人税・住民税及び事業税	Income Taxes-Current	1,150	1,110	1,264	1,278	1,282
法人税等調整額	Income Taxes-Deferred	▲35	▲16	31	83	89
当期純利益	Net Income	2,293	2,281	2,788	2,918	3,045

■キャッシュ・フロー計算書 Statements of Cash Flows

(単位:百万円/¥ Millions ※百万円未満は数値を切り捨てています。)

決算期	Fiscal Year Ended	48期(20/3)	49期(21/3)	50期(22/3)	51期(23/3)	52期(24/3)
営業活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Operating Activities	2,995	2,238	2,929	2,946	4,706
税引前当期純利益	Income Before Income Taxes	3,408	3,376	4,084	4,280	4,416
減価償却費	Depreciation and Amortization	260	250	249	230	232
売上債権の増減	Decrease (Increase) in Notes and Accounts Receivable-Trade	▲591	▲426	349	28	434
契約資産の増減	Decrease (Increase) in Notes and Contract Assets	-	-	▲871	▲2	219
たな卸資産の増減	Decrease (Increase) in Inventories	▲1	14	▲7	17	13
仕入債務の増減	Increase (Decrease) in Notes and Accounts Payable-Trade	560	▲287	52	▲87	316
未払金の増減	Increase (Decrease) in Accounts Payable-Other	40	28	▲47	▲17	9
法人税等の支払額	Income Tax Paid	▲1,124	▲1,191	▲1,114	▲1,340	▲1,290
その他	Other	443	473	236	▲162	354
投資活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Investment Activities	93	342	▲57	▲1,341	▲1,138
定期預金の預入による支出	Payments into Time Deposits	▲500	▲1,500	▲500	▲1,500	▲1,000
定期預金の払戻による収入	Proceeds from Withdrawal of Time Deposits	1,100	2,000	500	500	500
有形固定資産の取得による支出	Purchase of Property, Plant and Equipment	▲100	▲105	▲141	▲38	▲108
有価証券及び投資有価証券の取得による支出	Purchase of Short-term Investment Securities and Investment Securities	▲2,499	▲1,999	▲1,999	▲2,899	▲2,499
有価証券及び投資有価証券の売却及び償還による収入	Proceeds from Sales and Redemption of Short-term Investment Securities and Investment Securities	2,100	2,009	2,105	2,600	2,000
その他	Other	▲6	▲62	▲22	▲3	▲30
財務活動によるキャッシュ・フロー	Net Cash Provided by (Used in) Financing Activities	▲702	▲983	▲703	▲1,263	▲983
自己株式の取得による支出	Expenses due to Purchase of Treasury Stock	▲0	▲0	▲1	▲0	▲1
配当金の支払額	Cash Dividends Paid	▲702	▲982	▲702	▲1,262	▲982
その他	Other	0	-	-	-	-
現金及び現金同等物の増減	Net Increase (Decrease) in Cash and Cash Equivalents	2,386	1,597	2,168	341	2,584
現金及び現金同等物の期首残高	Cash and Cash Equivalents at Beginning of Term	16,048	18,434	20,032	22,200	22,542
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of Term	18,434	20,032	22,200	22,542	25,126

注 : 第50期より、収益認識基準に関する会計基準を適用し、契約資産の増減を認識しています。

Note : From the fiscal year ended March 2022, the Company has adopted the Accounting Standard of Revenue Recognition and recognized decrease (increase) in notes and contract assets.

■株主資本等変動計算書 Statements of Changes in Net Assets

(単位:百万円/¥ Millions ※百万円未満は数値を切り捨てています。)

	株主資本 Shareholders' Equity					評価・換算差額等 Valuation and Translation Adjustments		純資産合計 Total Net Assets
	資本金 Capital Stock	資本剰余金 Capital Surplus	利益剰余金 Retained Earnings	自己株式 Treasury Stock	株主資本合計 Total Shareholders' Equity	その他有価証券評価差額金 Valuation Difference on Available-for-sale Securities	評価・換算差額等合計 Total Valuation and Translation Adjustments	
2023年4月1日残高 Balance, April 1, 2023	8,500	8,647	22,615	▲39	39,724	51	51	39,775
事業年度中の変動額 Changes of Items during the Period								
剰余金の配当 Dividends from Surplus			▲982		▲982			▲982
当期純利益 Net Income			3,045		3,045			3,045
自己株式の取得 Purchase of Treasury Stock				▲1	▲1			▲1
株主資本以外の項目の事業年度中の変動額(純額) Net Changes of Items Other than Shareholders' Equity						24	24	24
事業年度中の変動額合計 Total Changes of Items during the Period	-	-	2,062	▲1	2,061	24	24	2,085
2024年3月31日残高 Balance, March 31, 2024	8,500	8,647	24,678	▲40	41,785	75	75	41,861



株式会社アルファシステムズ
ALPHA SYSTEMS INC.